

# WINDSOR

MANAGEMENT INSURANCE BROKERS



*Enjoy the difference*



## Our Company

WINDSOR MANAGEMENT INSURANCE BROKERS PROVIDES SPECIALIST INSURANCE BROKING SERVICES FOR THE RETAIL, SME, COMMERCIAL AND CORPORATE SECTORS, ACROSS AN ARRAY OF INDUSTRIES.

We set ourselves apart through our insurance expertise, advice and can-do customer service. As a boutique insurance broker, we take the time to understand you and your business, which lets us analyse and structure a package that meets all your insurance requirements. Our tailored products and services ensure you have security and peace of mind.

Our programs are backed by all the leading insurers. That means we can deliver competitive, proactive solutions.

**Our offices are located strategically in Melbourne, Sydney and Brisbane, and service a rapidly growing client base Australia wide.**



## Steadfast – The Strength

OUR ALLIANCE WITH STEADFAST IS YOUR BENEFIT

**Windsor Management Insurance Brokers is a member of the Steadfast Group – one of the most secure and respected insurance broker cluster groups in the insurance industry – with more than 280 insurance brokerages around Australia.**

As a member of the Steadfast Group, we have access to all insurers in the Australian insurance market. Our combined buying power gives us flexibility to negotiate the best possible price with our insurers on a broad range of quality products. That scope of choice lets us locate value-for-money insurance solutions to suit your individual needs.

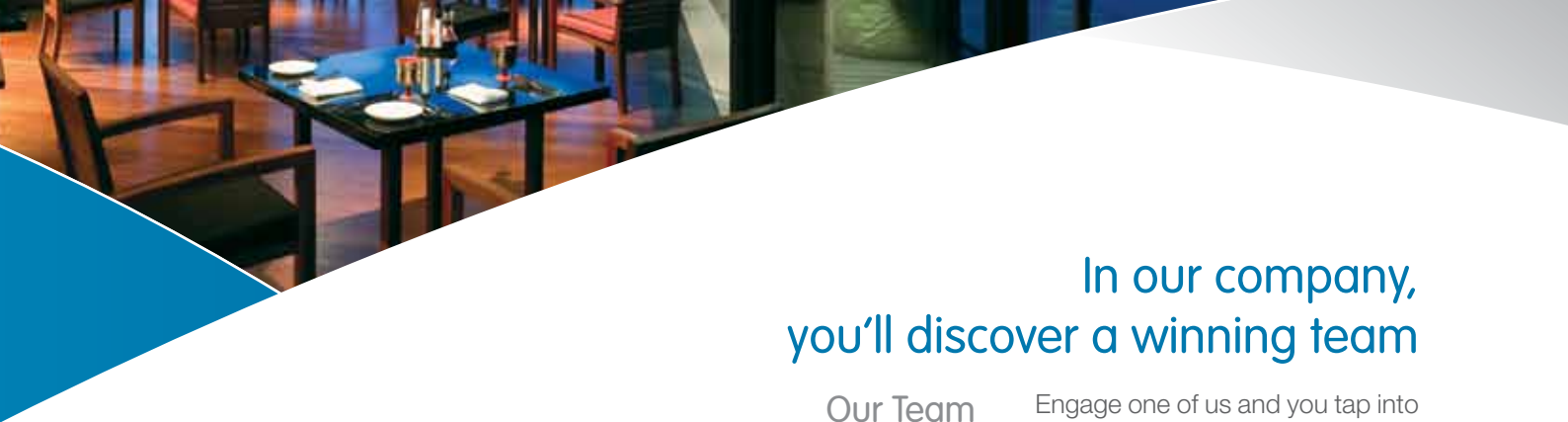
Our strategic partnerships cover all major classes of businesses and a portfolio of niche products. You'll also benefit from policy wordings that are exclusive to the Steadfast Group, developed in conjunction with the largest insurers in Australia.

As a Steadfast broker, we can achieve the best possible results for our clients.



*Proactive Solutions.  
Peace of mind.*





## In our company, you'll discover a winning team

### Our Team

**The right insurance solutions require the right staff. Our people are passionate about what they do and tackle your business challenges as a team.**

Engage one of us and you tap into the collective skills of seasoned insurance professionals who go above and beyond to deliver cost-effective risk solutions.

Our company is large enough to meet all your insurance needs, but it is also small enough to pay attention to how they are met.

We explore all the possibilities with every program we design. Our experience guides us. At Windsor Management Insurance Brokers, your problem becomes ours until we find a solution.

*We live  
and work  
by our principles.*

## Our Guiding Values

TO HELP US MAKE DECISIONS, WE LOOK TO OUR VALUES, AS WELL AS OUR CLIENTS' NEEDS AND EXPECTATIONS. THESE ARE SOME OF THE VALUES WE LIVE BY EVERY DAY.

### Service Excellence

We believe in a proactive approach to customer service, creating value through tailored solutions. We never stop listening to our clients and when we find a solution for them, it's implemented quickly. We know clients want solutions to their problems – but at the right price. We never stop looking for a better way. For us, it's all about you, our client.

### Effective Teamwork

Our work culture is steeped in teamwork and employee involvement. We work together to achieve common goals. We believe this kind of involvement leads to the insight required to create solutions that work for our clients.

### Integrity and Professionalism

Our commitment to integrity and professionalism helps us make a difference to our clients. We are confident in our ability to offer sound insurance advice, and always follow through with action. We take a transparent approach to our business relationships, keeping clients fully informed at all times.

### Dedication to Community

At Windsor Management Insurance Brokers, we have deep roots in communities and charities across Australia. Through participation in community-based programs and fundraising projects, we demonstrate our strong sense of community spirit, and our compassion for others.





## We've spent time to know your industry inside out

WINDSOR MANAGEMENT INSURANCE BROKERS CAN DEVELOP AND FINE TUNE SOLUTIONS TO SUIT THE SPECIFIC NEEDS OF VARIOUS INDUSTRIES.

Some of these include:

- Building and Construction
- Exporters and Importers
- Fire Protection
- Franchise
- Healthcare
- Hospitality
- Information Technology and Communications
- Manufacturing
- Real Estate and Property
- Recruitment
- Retail
- Sport and Recreation
- Trades and Services
- Transport and Logistics
- Waste Management

**Ask us about tailoring an insurance program for your industry segment.**

*You manage your business,  
we manage your risk.*

## Our Services

AT WINDSOR MANAGEMENT INSURANCE BROKERS, WE WORK AS A TEAM TO MEET THE INSURANCE AND RISK CHALLENGES OF A WIDE RANGE OF INDUSTRIES.

We do this by providing the following insurance products, plus many other products available to us that help meet our clients' needs.

Aviation	Livestock
Builders Warranty	Management Liability
Business/Trades	Marine Transit
Caravan	Mobile Plant/Equipment
Commercial/Industrial Buildings	Motor Vehicle
Contract Works	Pleasure Craft
Equipment Breakdown	Product Recall
Farm	Professional Indemnity
Group Income Protection	Public/Products Liability
Heavy/Commercial Motor	Strata/Landlords
Home and Contents	Trade Credit
Income Protection	Travel
Industrial Special Risks	Workers Compensation

We also provide market-leading expertise in Income Protection Schemes. We can tailor insurance programs to meet the specific requirements of industry EBAs or employer benefits in relation to accident and health insurance.

*Our knowledge  
is your solution.*





## Talk to us today

For detailed information on our full range of insurance services, please contact our specialist team.

### **Melbourne** (Head Office)

Level 1  
151 Rathdowne Street  
Carlton Vic 3053

**T** (03) 9663 2411

**F** (03) 9663 4288

### **Sydney**

Ground Floor, Building A  
1 Homebush Bay Drive  
Rhodes NSW 2138

**T** (02) 9191 1988

**F** (02) 9191 1950

### **Brisbane**

Level 1  
62 Astor Terrace  
Spring Hill Qld 4000

**T** (07) 3839 8322

**F** (07) 3839 8500

[www.wmib.com.au](http://www.wmib.com.au)

*Dependable solutions,  
personal service.*

*Enjoy the difference*