WINDSOR MANAGEMENT INSURANCE BROKERS



Our Company

WINDSOR MANAGEMENT INSURANCE BROKERS PROVIDES SPECIALIST INSURANCE BROKING SERVICES FOR THE RETAIL, SME, COMMERICAL AND CORPORATE SECTORS, ACROSS AN ARRAY OF INDUSTRIES.

We set ourselves apart through our insurance expertise, advice and can-do customer service. As a boutique insurance broker, we take the time to understand you and your business, which lets us analyse and structure a package that meets all your insurance requirements. Our tailored products and services ensure you have security and peace of mind.

Our programs are backed by all the leading insurers. That means we can deliver competitive, proactive solutions.

Our offices are located in Melbourne and Brisbane, and service a rapidly growing client base Australia wide.





OUR ALLIANCE WITH STEADFAST IS YOUR BENEFIT

Windsor Management
Insurance Brokers is a member
of the Steadfast Group – one of
the most secure and respected
insurance broker networks in
the insurance industry – with
more than 360 insurance
brokerages around Australia.



As a member of the Steadfast Group, we have access to all insurers in the Australian insurance market. Our combined buying power gives us flexibility to negotiate the best possible price with our insurers on a broad range of quality products. That scope of choice lets us locate value-for-money insurance solutions to suit your individual needs.

Our strategic partnerships cover all major classes of businesses and a portfolio of niche products. You'll also benefit from policy wordings that are exclusive to the Steadfast Group, developed in conjunction with the largest insurers in Australia.

As a Steadfast broker, we can achieve the best possible results for our clients.

Proactive Solutions. Peace of mind.



In our company, you'll discover a winning team

Our Team

The right insurance solutions require the right staff. Our people are passionate about what they do and tackle your business challenges as a team.

Engage one of us and you tap into the collective skills of seasoned insurance professionals who go above and beyond to deliver costeffective risk solutions.

Our company is large enough to meet all your insurance needs, but it is also small enough to pay attention to how they are met.

We explore all the possibilities with every program we review or design. Our experience guides us. At Windsor Management Insurance Brokers, your problem becomes ours until we find a solution.

We live and work by our principles.

Our Guiding Values

TO HELP US MAKE DECISIONS, WE LOOK TO OUR VALUES, AS WELL AS OUR CLIENTS' NEEDS AND EXPECTATIONS. THESE ARE SOME OF THE VALUES WE LIVE BY EVERY DAY.

Service Excellence

We believe in a proactive approach to customer service, creating value through tailored solutions. We never stop listening to our clients and when we find a solution for them, it's implemented quickly. We know clients want solutions to their problems – but at the right price. We never stop looking for a better way. For us, it's all about you, our client.

Effective Teamwork

Our work culture is steeped in teamwork and employee involvement. We work together to achieve common goals. We believe this kind of involvement leads to the insight required to create solutions that work for our clients.

Integrity and Professionalism

Our commitment to integrity and professionalism helps us make a difference to our clients. We are confident in our ability to offer sound insurance advice, and always follow through with action. We take a transparent approach to our business relationships, keeping clients fully informed at all times.

Dedication to Community

At Windsor Management Insurance Brokers, we have deep roots in communities and charities across Australia. Through participation in community-based programs and fundraising projects, we demonstrate our strong sense of community spirit, and our compassion for others.



WINDSOR MANAGEMENT INSURANCE BROKERS CAN DEVELOP AND FINE TUNE SOLUTIONS TO SUIT THE SPECIFIC NEEDS OF VARIOUS INDUSTRIES.

Some of these include:

- Building and Construction
- Fire Protection
- Franchise
- Hospitality
- Information Technology and Telecommunications
- Motor Trade
- Recruitment
- Retail
- Sport and Recreation
- Transport and Logistics
- Travel (corporate and individual)
- Waste Management

Ask us about tailoring an insurance program for your industry segment or association.

You manage your business, we manage your risk.



Our Services

AT WINDSOR MANAGEMENT INSURANCE BROKERS, WE WORK AS A TEAM TO MEET THE INSURANCE AND RISK CHALLENGES OF A WIDE RANGE OF INDUSTRIES.

We do this by providing the following insurance products, plus many other products available to us that help meet our clients' needs.

Aviation **Builders Warranty** Business/Trades

Caravan

Commercial/Industrial Buildings

Contract Works Equipment Breakdown

Farm

Heavy/Commercial Motor Home and Contents Income Protection Industrial Special Risks

Livestock

Management Liability

Marine Transit

Mobile Plant/Equipment

Motor Vehicle Pleasure Craft Product Recall

Professional Indemnity Public/Products Liability

Strata/Landlords Trade Credit Travel

Group Income Protection

We provide market-leading expertise in Group Income Protection Programs. We can tailor insurance programs to meet the specific requirements of industry EBAs or employer benefits in relation to accident and health insurance.

Workers' Compensation

We also offer a Work Injury Management Service. Our Work Injury Management Coordinators understand Workers' Compensation, and Rehabilitation and Return to Work issues, and have the skills to assist both employers and employees in the event of a workplace injury. Our team of professionals know how to get your employee back on their feet sooner, helping them, as well as your business. Results include, open communication; improved workplace culture; reduced lost





Talk to us today

For detailed information on our full range of insurance services, please contact our specialist team.

 Melbourne (Head Office)
 Brisbane

 Level 1
 Level 1

 151 Rathdowne Street
 62 Astor Terrace

 Carlton Vic 3053
 Spring Hill Qld 4000

 T (03) 9663 2411
 T (07) 3230 9300

 F (03) 9663 4288
 F (07) 3230 9399

www.wmib.com.au

Dependable solutions, personal service.

Enjoy the difference